Overview – Topics Covered

Overlay of Traditional Financial Planning with Special Needs Planning
- One Nest Egg Many Goals – Are you on track to achieve your goals?
- Special Needs Trust – Saving for the Individual with Disabilities
- Higher Education for Siblings
- Parents Retirement

Special Needs Planning
- Letter of Intent
- Preserving Government Benefits
- Saving vehicles for your family member with Disabilities

Family Dynamics
- Balancing & Communicating

Getting Started – your homework

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Special Needs Planning – Caring for all of your Family Members

The Red Zone
What is your score? Each Item is worth 0, 1 or 2 points

<table>
<thead>
<tr>
<th>Item</th>
<th>Score</th>
<th>0 points</th>
<th>1 point</th>
<th>2 points</th>
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<tbody>
<tr>
<td>Assets in Child’s Name</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Haven’t Started</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>No Wills or have not been updated</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Haven’t started</td>
<td></td>
<td></td>
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<tr>
<td>Not Yet</td>
<td></td>
<td>3</td>
<td>5</td>
<td>7</td>
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What is your Score? ______

Special Needs Planning
4 Step Process
Expert, caring guidance to help with complex tasks
Let’s get it done. Time matters.

STEP ONE: Defining Goals and Aspirations of the Family

Who Are You?
- Child with Disabilities
- Siblings
- Mom/Dad/Caretaker

What Are Your Goals?

Are you on target to achieve your goals?
- Review Goals with Current Savings
- Discuss Risk Tolerance and Current Allocation
- Suggest Changes to help get your family on track
- Ongoing Monitoring
- Amend your plan as your goals change

Special Needs Planning
4 Step Process
Expert, caring guidance to help with complex tasks
Let’s get it done. Time matters.

STEP TWO: Assembling Family Financial Plan
- Inventory of Assets and Liabilities
- Monthly Savings
- Financial Goals
- Risks
- Stress Test
Special Needs Life Plan for Loved One

**The Special Needs Letter of Intent**
- Resource for the care of your loved one
- Update Annually
- Communicate with those involved as the successor primary caregivers.

**Government Benefits**
- Supplemental Security Income (SSI)
- Insurance – Medicaid, Private Health Insurance, Affordable Care Act
- Housing, Transportation, etc.

**Legal Issues**
- Special Needs Trust/Appropriate Savings Vehicle
- Medical Power of Attorney/Guardianship or SDM
- Representative Payee
- Updating Wills

**Family Dynamics**
- Role of Siblings and Family
- One Nest Egg – many goals, retirement, education, etc.
- Developing and communicating plan with future caregivers
- Reviewing and updating plan

**STEP FOUR: Implementing and Communicating the Plan**

**Coordination & Completion of Plan**
- Special Needs
  - Current Status for Public Benefits
  - Special Needs Trust Documents
  - Guardianship/Power of Attorney
  - Healthcare Directives
- Establishing the Circle of Friends/Mini Board
- Communicate the Plan

**Estate Planning**
- Will Trusts/Trustee Selection
- Beneficiary Review
- Power of Attorney
- Healthcare Directives

**Preserving Government Benefits - Do No Evil**

**Government Benefits**
- No More than $2,000.00 in your child's name for means tested benefits (primarily SSI and Medicaid)
- Supplemental Security Income (SSI)
- Social Security Survival Benefits
- Impact of Employment
- Insurance – Medicaid, Private Health Insurance, Affordable Care Act
- Housing, Transportation, etc.

**Comparison and Contrast of Savings Vehicles**

<table>
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<tr>
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<th>ABLE Account</th>
<th>Special Needs Trust (Self Settled, Third Party)</th>
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<td>52</td>
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<tr>
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<td>Funding Cap</td>
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<tr>
<td>Estate Planning</td>
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*Payback Provision means that upon the passing of the individual, the individual's estate would have first claim on any residual funds in any Savings Vehicle account during the individual's life.
Key Considerations for Special Needs Trusts

Choosing the Trustee
- Role of the Trustee
  - Utilizing the Trust to work in conjunction with Government Benefits (distributing income for qualified purposes)
  - Investment Management of Trust Assets
  - Preparation and filing Tax Returns
  - Record Keeping
  - Fiduciary Liability
- Family/Friends
- Professional

Funding the Trust
- Insurance - review old insurance policies.
  - Hybrid life insurance/long term care policies
- Inheritance
- Securities and Cash

Other Legal Issues

Updating Wills
- Updated wills ensures passage of assets to correct people/trusts
- Update Advanced Medical Directives
- Can be updated/created when a Special Needs Trust is created
- Beneficiary Review, follow up

Guardianship/Power of Attorney/Supported Decision Making
- Medical Power of Attorney
- Financial Power of Attorney
- Guardianship (in many cases it’s the last, not the first option)
- Supported Decision Making – allowing the individual to help make his/her own decisions with assistance

Special Needs Life Plan for Loved One

Family Dynamics
- Develop plan and communicate with siblings and family – don’t assume
- One Nest Egg – many goals, retirement, education, etc – communicate plans help to alleviate any misgivings over potential inheritance
- Once you have updated your plans, communicate with any potential family or friends that might be inclined to contribute to the trust
- Develop and communicate plan with future caregivers
  - An annual meeting with the involved parties to review roles
  - Review and update plan annually

Organizing & Orchestrating Partnerships

First Step in Getting Started- Your Homework

Beneficiary Review – make sure your Child is not a beneficiary
- Life Insurance
- Retirement Plan
  - IRA
  - 401K / 403B / TSP
- Annuity
- Pension
- In the Will of Friends & Family

Once your plan is updated, review your beneficiary information to include the Special Needs Trust or other designated vehicle

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